

# vale

Adrienne	Supple	Heinz	Rieger	Margarita	Manzo
Alfred	Higgins	lan	Gray	Maryanne	Forner
Andrew	Schembri	Jim	Wootton	Maxwell	Smith
Andrija	Katalinic	John	Prowse	Michael	Purcell
Brian	Keegan	John	La Grutta	Najiba	Daniel
Carlos	Benito	John	Hitchcock	Norma	Johnson
Clifford	Robinson	Josef	Bohnert	Patricia	Brown
Cosme	Cabaltera	Juan	Perez	Patrick	Miller
David	Laing	Judith	Bishop	Paul	Ottolino
Derek	Davenport	June	Goodchild	Paul	Conaghan
Diego	Cardozo	June	Dawson	Peter	Catford
Edviges	Campos	Karl	Vairogs	Robert	Young
Elaine	Shaw	Ken	Murphy	Roberto	Nunez
Gabriela	Mckeown	Kevin	Hall	Theresa	Magri
George	Dunn	Lewis	Deakin	Wieslaw	Gajewski
Gordon	McAdam	Lois	Alderson		
Greg	Anderson	Lucia	Bruzzano		
Heather	Bebb	Luis	Lindermann		

We send our deepest sympathies to all the families and friends of members who passed away during the year (01/07/2017 - 30/06/2018)

Disclaimer: This Vale is compiled from our membership database, and by a member's family notifying us of their passing. We sincerely apologise for any members that may have been missed.

#### BOARD CANDIDATE PROFILES WILL BE AVAILABLE ON CLUB WEBSITES

www.sjpbowling.com.au www.tuncurrybeachbowlingclub.com.au www.clubwallacia.com.au

CLUB NOTICE BOARDS AND VOTING BOOTHS FROM 13 OCTOBER 2018



#### NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the Annual General Meeting of St Johns Park Bowling Club Ltd will be held on Saturday 3 November 2018 at 10.00am at the Club's premises at 93 Edensor Road, St Johns Park NSW 2176.

#### FINANCIAL QUESTIONS AND GENERAL INTEREST AT THE ANNUAL GENERAL MEETING

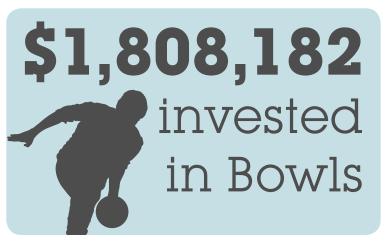
We request that if you have any questions (financial and/or general) for the Annual General Meeting that you please submit them in writing to the Group Chief Executive Officer at 93 Edensor Road, St Johns Park NSW 2176, no later than 5pm on Friday 26 October 2018. This requirement is necessary to enable accurate and factual answers to be researched and prepared for members information, prior to the Annual General Meeting.

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# A glimpse of 2017/2018 financial year

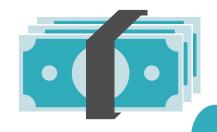




# Net profit o

Cash & cash equivalent of

\$6.8million



\$11,212,408
spent on Capital
Investment
(including renovations)

\$54,000

was raised from Learning Links Charity Housie

which equates to providing 675 therapy sessions for children with learning difficulties



\$15,000

raised for Little
Wings from our
charity bowls day

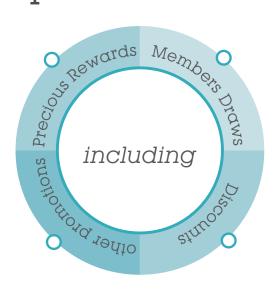
22% Membership Growth

THITT

The Group total for membership as of 30 June 2018 was 44,254 compared to 36,301 in 2017.

# f \$4,812,101

\$2,659,543 spent on member's promotions







# Chairman's Report



#### **DEAR VALUED MEMBERS**

Another year has passed us by ever so quickly; it again has been a year of progress to our Master Plan, and by the time of the AGM our extra 2 levels of carpark and a new retaining wall should have been completed at the side of green three. All statutory paperwork will have been completed by all concerned to allow a start to our new Bowls Lounge, if not by the AGM then very shortly after.

#### **FINANCIAL UPDATE**

On behalf of the Board of Directors and Members I say to all our Senior Management, Duty Managers, Supervisors and Staff at St Johns Park Bowling Club (SJPBC) Tuncurry Beach Bowling Club (TBBC), Club Wallacia (CW) and Tuncurry Beach Motel (TBM) a big thank you for your service, dedication and professionalism shown throughout the year. This has gone a long way toward our financial result of a net profit for the group of \$4.8M. This is a very pleasing result, especially with our refurbishment and preparation costs for future works throughout our Group, more importantly we are still debt free at the time of writing this report.

#### **MASTER PLAN**

A big thank you must go to you the members and staff for your patience and understanding during the extensions to our carpark. Thanks also to you all while a small refurbishment was taking place to the SJPBC dining area. I understand it was a terrible inconvenience at times. However, to the positive manner in which you accepted this inconvenience, I say a big THANK YOU.

As Chairman of the Project Control Group (PCG) I am pleased to inform you that this committee never stops working on a Master Plan for ALL our sites. I am sure that most of you understand some of the pitfalls that can occur when dealing with councils, consultants and other participants involved to allow any refurbishments to start on time and run smoothly. Again, your patience would be appreciated.

#### **BOWLS**

On behalf of all the bowling members at SJPBC I extend a warm welcome to our Bowls Coach, Michael Harry. Congratulations to Michael for SJPBC's success in our Ladies grades No 1's and 4's in winning the NSW State Pennants and, our unlucky grade No 2's who were runner's – up. CONGRATULATIONS to you all.

Congratulations must also go to the SJPBC Men's No 1's, State Runner –up (1 shot) and the No 2's, 3's and 7's for winning the Zone titles and participating admirably in the State finals.

Our TBBC Ladies No 1's Pennant team played and won right through to the finals, beating the strong Taren Point team on the way through. Unfortunately, they came across a SJPBC team that was in fine form and found them just a touch strong on the day. CONGRATULATIONS TBBC Ladies No 1 Pennant team. Tuncurry Men had a bit of a disruptive year with players from the top grades unavailable throughout the year making it difficult and with illness in lower grades created instability throughout the year.

Wallacia Ladies Bowling Club are still trying to rebuild. Unfortunately some of the ladies have to work and of course are unavailable for Pennants which made it difficult with limited numbers to enter a team. Most of the Wallacia Men's pennant teams started well but found the going tough near the back end. Congratulations to the No 4's who reached the Zone Final only to go down to Lawson.

A more bowls comprehensive report will be forthcoming in the respective Clubs' Bowls Co-ordinators reports.

#### **VOLUNTEERS**

Our unsung heroes, the men and women who make our clubs known as the friendly clubs throughout the bowls fraternity. Where would we be without these people who unselfishly give up their time to ensure all our events run smoothly and bought to a successful conclusion? On behalf of the Board, Management Staff and fellow Members THANK YOU. A special thanks to the volunteers who worked from 8.30am until 8.30pm over the week of the World Champion of Champions Singles at SJPBC.

#### **BRIAN RINALDO**

Our evergreen Patron and his St Johns Park Community Committee have been hard at work again. After a successful launch and acceptance of a book outlining the history of St Johns Park and surrounding areas last year, they held a very successful back to St Johns Park Community day at SJPBC on the 1st September 2018. I am sure all the past and current residents who attended would like to congratulate and say thank you to Brian and the committee for such an event. Well done.

#### **SHARYN RENSHAW**

It is with regret that Sharyn Renshaw has resigned from her position as our Junior Development Officer. I would like to thank Sharyn, who has achieved astounding results in her position, bringing many of our juniors from beginners up to representing both NSW and Australia in their respective age groups. Without the ongoing nurturing of our junior bowlers, being coached in the proper manner, our game will certainly fade into oblivion.

#### **OUR TEAM**

This year we farewell one of our Board Members, Deborah Schnebli. Deborah has been one of the real mainstays on the Board, bringing an impressive knowledge of various aspects of business to the table. We will certainly miss Deborah's contribution to the success of the SJPBC Group, especially her financial expertise along with her ongoing dedication. I wish Deborah a long, happy and healthy retirement.

Thank you to my fellow Board members, CEO David Marsh and his team of Senior Managers, Duty Managers and front-line staff, who have supported me in my role as Chairman. I look forward to a very exciting year ahead as we continue to focus on completing some important Master Plan strategies. We will continue to work together for the same purpose; SJPBC Group's financial and sporting success.

#### **VALE**

To all our members who have lost relatives, good friends and loved ones during the year, may I, on behalf of the Board of Directors, Management, Staff and fellow Members, offer our deepest sympathy for your losses. To the members who are on the sick list we wish you a speedy recovery and hope to see you around the club shortly.

#### Chairman

Paul Norris

# Group Chief Executive Officer's Report



#### **OUR STRATEGY**

Over the past 12 months, St Johns Park Bowling Club (SJPBC) Group Directors and Management have remained focused on delivering the goals of our growth strategy, and in turn we have seen a substantial membership increase of over 20%, along with a positive financial result.

We are currently investing \$10M on a much-needed car park extension at SJPBC. Upon completion later this year, these improvements will see an additional 270 car parking spaces and lift access for the convenience of patrons. We are also continuing refurbishments at SJPBC, which include a revamp of our gaming area which has been partially completed. Plans for a new lounge area for our bowlers have been finalised and construction will be commencing in the near future. As expected there have been minor inconveniences, and we will continue to do all we can to ensure minimal disruption to our day to day operations. Thank you for your patience during this time.

We continue to make improvements to Tuncurry Beach Bowling Club (TBBC) and we are looking forward to commencing an extensive refurbishment in 2019. Improvements will continue at Club Wallacia (CW), Tuncurry Beach Motel (TBM) and the Hawke Street Units to ensure continuity of our growth strategy.

Due to ongoing commitment to our strategic plan, the St Johns Park Bowling Club Group continues on a positive trajectory for a successful future.

#### **BOWLS**

The game of Lawn Bowls is the foundation of our business and we are proud to offer such fantastic facilities and expertise within our bowls department. SJPBC has again been chosen to host the World Bowls Champion of Champion Singles 29 October to 4 November 2018, for the second consecutive year. This is testament to the impressive effort put in by our generous volunteers, along with our entire bowls office team, ensuring last years' event was so successful.

We continue to encourage youth participation in Lawn Bowls with several ongoing projects including our Junior Bowls Academy. Our inaugural Inter-School Bowls Challenge was a success with 8 local schools participating, all enjoying the sport of lawn bowls. They received 4 weeks of coaching and then participated in a friendly competition for the following 4 weeks.

TBBC Corporate Bowls continues to successfully attract people from all walks of life, filling all three bowling greens each week throughout the friendly competition.

I would like to congratulate everyone involved in bowls this year on their efforts. It's not just about winning elite tournaments, it's about friendships,

sportsmanship and the fact that people of all ages and backgrounds can share a good time on the greens.

Over the past 12 months we have invested a generous amount of \$1,808,182 into bowls (including social, junior and tournaments) to ensure the sport remains accessible to all members of our communities.

#### **OUR COMMUNITY**

Offering support, in both cash and kind, to our local communities is one of our most important business responsibilities. Along with supporting numerous community projects through the ClubGRANTs program, the SJPBC Group has organised many charity fundraising events throughout the year, including our Stan Anderson Memorial Bowls Day which was held at SJPBC. This event raised over \$15,000 for the Little Wings Charity, which will go towards covering the cost of transporting children suffering serious and lifethreatening illness to their medical appointments. As always, there was an array of community events held at TBBC throughout the year, including Breast Friends Day to benefit the Breast Cancer Association and ongoing support of Great Lakes Hospice. TBBC is also busy working towards becoming a Dementia friendly venue by educating staff.

#### **OUR PEOPLE**

Our people are our greatest strength, and I would like to thank the entire team including my Executive Assistant, Anna Walters, Senior Managers, Duty Managers, Team Leaders and front-line staff who remain dedicated to delivering an exceptional customer experience. A special thank you to our Motel Managers, Jim and Georgina See, Michael Lau, manager of Xi Yan, and our many suppliers and subcontractors, including our promotions hosts.

We will continue to invest in our people by offering ongoing industry education, in-house training and well-deserved performance incentives.

#### SINCERE THANKS

Thank you to our Advisory Committees at TBBC and CW for your dedication and valuable input.

We are fortunate to have such a diligent and committed Board of Directors who not only represent various sub-clubs but have shown me relentless support in my role. My sincere thanks to all of you for your backing.

To our valued and loyal members, I express my genuine gratitude for your ongoing support.

I look forward to another dynamic year ahead.

#### **David Marsh**

**Group CEO** 

# Treasurer's Report



St Johns Park Bowling Club (SJPBC) Group remained financially strong in fiscal 2018.

Revenue exceeded our budgeted expectations, demonstrating growth for the fourth consecutive year. The resulting growth in cash from operations enabled the Group to continue to make strategic investments in priority areas while still ending the year with a healthy cash reserves balance.

#### **OPERATING PROFIT**

A strong operating performance across our core assets resulted in the Group recording a Net Profit of \$4,812,101. This is a great result and we are proud of our achievement.

Net Profit for the year was contributed by each Club site as follows:

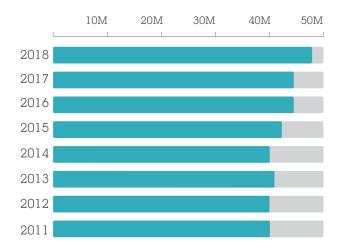
Profit	2017 – 2018 \$	2016 – 2017 \$
St Johns Park Bowling Club	3,896,922	4,333,230
Tuncurry Beach Bowling Club	(9,485)	(100,070)
Club Wallacia	(252,728)	(134,525)
Tuncurry Beach Motel	159,791	51,344
Group Operating Profit	3,794,500	4,149,979
Increase in value of Investment property	-	264,128
Group Operating Profit	3,794,500	4,414,107

What makes this years' result even more significant is that we achieved it while continuing to manage major a car park extension. This is vivid testament to the ability and commitment of our Board, management and staff.

During 2018, land held at Gregory Hills was transferred to Investment Property. This required the property to be recorded at fair value representing a gain of \$1,017,601, which was recognised in Other Income.

#### **REVENUE GROWTH**

Operating Revenue for the year of \$49,723,534 represented a 3% growth on financial year ended 30 June 2017. The graph below demonstrates Revenue growth since 2011:



This growth has been achieved whilst adhering to our values as a responsible Club. We continue to provide members meals and drinks at reasonable prices and rewarding our staff with above award work conditions.

#### **CAPITAL MANAGEMENT**

In 2018 we made strong progress to strengthen the balance sheet. Based on our comprehensive master plan for enhancing and expanding the Club facility, \$11million was invested. We achieved \$9.4million in Operating Net Cash Flow. The Club's robust Operational Cash Flow and strong Balance Sheet contributed to funding of its 2018 capital investment with no borrowings. Cash and cash equivalent of \$6.8million and no debt at period contributes to the financial health of the Club.

#### **LOOKING AHEAD**

Looking ahead of 2018-2019, our financial plan is focused as always on continuing to generate a healthy surplus as we work to fulfil the company mission.

We have continued to stay on course and deliver against our strategic pillars despite business interruption due to renovations. We will continue to increase our capital investment across all sites on our mission to provide quality, affordable and accessible member facilities in line with market trends over the coming years.

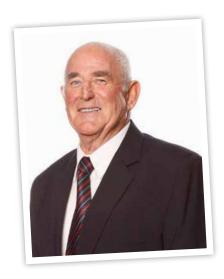
#### **ACKNOWLEDGEMENT**

Our success in 2018 has been made possible by continued support from our members, dedication from our management and staff and encouragement from the Board of Directors. We enter 2018-2019 from a position of strength and would like to thank you, our members, for your continued support.

#### **George Humphries**

Treasurer

# ClubGRANT's Report



Clubs in NSW provide financial support to tens of thousands of local community organisations, charities and sporting groups every year through ClubGRANTs. We are proud to be involved in this program, which supports projects that have a positive impact on the lives of people within our local communities.

The ClubGRANTs Committee is proud to announce the following projects, which would have not been possible without the assistance of their local Club.

**Category 1:** A total of \$293,717 combined was allocated from St Johns Park Bowling Club (SJPBC) and Tuncurry Beach Bowling Club (TBBC)

#### SJPBC RECIPIENTS

- Angkor Flowers and Crafts
- Arts & Community Development
- Bossley Park High School
- Fairfield City Council
- Men of League Foundation
- Multiple Sclerosis Ltd
- Police Citizens Youth Club NSW Ltd
- Prairiewood High School
- St George Community Housing Limited
- The Leukaemia Foundation of Australia
- The Salvation Army
- Westfield's High school
- Youth Off the Streets

#### **TBBC RECIPIENTS**

- Great Lakes Pearl Dragons
- Great Lakes Women's Shelter
- Samuel Brett Nelson Kickstart
- Tuncurry Public School
- Westpac Rescue Helicopter Service

**Category 2:** A total of \$1,765,719 was allocated for support of bowls and maintenance and upkeep of the bowling greens.

Thank you to the ClubGRANTs Committee for their input.

#### **Trevor Kable**

Director

# Secretary Manager's Report



It gives me great pleasure to present my report to the members of Tuncurry Beach Bowling Club (TBBC) for the year ended 30 June 2018.

Thank you once again to all our valued members for their continued support throughout the year and always a warm welcome to our many visitors who have frequented our Club from many parts of Australia.

During the 2017-18 period we have seen a continued growth in sales in all areas of our Club comparing with 2016 -17.

#### **OUR TEAM**

TBBC is fortunate to have such loyal and dedicated employees who play a vital role in our organisation moving forward. The customer service skills shown by our staff has had a huge impact on both members and visitors frequenting our Club. Compared to the previous financial year:

- Bar Sales have increased by \$86,643 or 4.4%,
- Catering sales increased by \$234,645 or 13%
- Gaming Net sales increased by \$193,279 or 6.2%.

To our Bowls Manager, Rex Johnston OAM, congratulations on coaching the emerging nation Malta at the 2018 Commonwealth Games held on the Gold Coast in March. We look forward to the Ladies State Carnival which will be held in May 2019 and of course our wonderful friends from the NSW Police Bowling Association who will be conducting their State Championships here in late August 2019 as well.

#### **BOWLS**

Congratulations to both our Men's and Ladies Clubs on their achievements at Club, Regional, Zone and State level (please refer to our Bowls Manager's report for further information).

#### **ADVISORY COMMITTEE**

Thank you to our hardworking Advisory Committee under the leadership of Chairperson Deidre Crichton. To our Bowling Club Presidents Judy McLachlan and Duncan MacDiarmid thank you for your ongoing support and to Steve Harvie your hard work in our Club does not go unnoticed.

#### **OUR COMMUNITY**

TBBC's commitment to the Great Lakes Community was evident during the 2017-18 period building relationships with many organisations in our Great Lakes area. Some of the success stories of our commitment are as follows:

- Monthly Blue Light Discos where 100 primary school age children have the chance to interact with members of the Manning-Great Lakes Area Command
- A total of \$19k was distributed via the ClubGRANT's program to several local organisations such as the Tuncurry Primary School, the Great Lakes Women's Shelter, the popular Dragon Boat Paddlers and the Samuel Brett Nelson Kickstart Foundation
- TBBC was once again involved in the Clubs NSW initiative "Do Something Day" where 20 of our staff and members were involved in a garden makeover at our local Ronald MacDonald Forster Retreat for kids with cancer
- As usual we have supported through ongoing sponsorship our local boxing gym, rugby league both Seniors and Juniors and the local Rugby Union Club which now fields both Men and Women teams

#### **THANK YOU**

I would like to acknowledge Group CEO David Marsh and the Senior Management Team at St Johns Park Bowling Club (SJPBC) for their ongoing support. To Chairman Paul Norris and the SJPBC Board of Directors thank you for your continued commitment to TBBC.

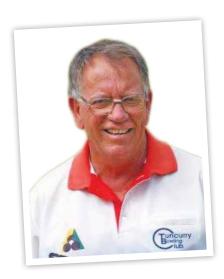
To those Members who have suffered illness and bereavement during the past year please accept our sincere condolences.

#### **Terry Green**

Secretary Manager

# TUNCURRY BEACH BOWLING CLUB

# Bowls Report



#### **PENNANT TEAMS**

Congratulations to our Ladies Grade 1 Pennant Team for their magnificent performance at State Finals winning their section to set up a clash against St Johns Park & Raymond Terrace, both powerhouse Clubs in NSW.

Despite losing to both in the finals Round Robin our girls where applauded by all for their gallant performance.

The Men's club suffered a drought of Flags for the first time since 2011 the result will make the Club more determined in 2019.

Tuncurry Beach Bowling Club (TBBC) Ladies & Mens Club were once again in the mix for District & Zone/Regional titles with our Ladies clean sweeping the District Open Championships.

#### District (D) - Zone (Z) - Region (R) Championship Winners:

#### Open

Singles: Sarah Boddington (D & R) – Steve Harris (Z)

Pairs: Joan Thomas - Sarah Boddington (D & R)

Triples: Liz Gray - R Flanagan - D Smith (D)

Fours: Robin Flanagan - Di Smith - Joan Thomas -

Sarah Boddington (D & R) Lewis Williams - Rex Johnston -

Steve Harris - Kevin Robinson (Z)

#### **Seniors**

Singles: Rex Johnston (Z)

Pairs: Wayne Wright - Kevin Robinson (Z)

#### Reserve

Singles: Jarrod Small (Z)

#### **Club Champion of Champions:**

Singles: Kevin Robinson (Z)

Pairs: Kevin Robinson - Matthew Sargeant (Z)

#### **Club Champions for 2018:**

Singles: Major – Sarah Boddington – Kevin Robinson

Minor - Marion Wilson - Mick Gluyas

Pairs: Robin Flanagan – Di Smith – Kevin Robinson

– Matt Sargeant

Triples: Jan Cutting – Liz Gray – Joan Thomas –

Dannie Curnow - Kevin Woods

Kevin Robinson

Fours: Undecided – Bill Hedges – Steve Holohan –

Dave Richardson - Steve Harris

Congratulations to Sarah Boddington on her continued selection into the State Open Side as well as Joan Thomas & Rex Johnston on their Senior State selection.

# The following TBBC members represented their Zone in 2017/18:

Open: Martin Gosper – Dave Richardson –

Rex Johnston – Steve Harris – Kevin Robinson – Noel James –

Wayne Wright.

Seniors: Jeff Lewis – Wayne Wright – Kevin Robinson

Mark Aldridge – Steve Harris –Noel James – Dave Richardson –

Rex Johnston.

The TBBC Ladies successfully held their Versatility Fives Tournament with a full field of 20 Teams participating the 5 a side concept was well received by all and they are looking forward to playing again in 2019. Well done Ladies.

The TBBC Men also successfully held their inaugural \$5000 2 Bowl Graded Triples Tournament which distributed \$2500 prizemoney each day over 2 days the concept was well received; teams lagging after day one started a fresh on day 2. Well done Boys.

It will be all hands on deck in 2019 and 2020 with TBBC hosting the finals of the Ladies State Carnival. The State Carnival will be played in Tuncurry, Forster and Taree and is the biggest Bowls event on the Ladies Calendar with over 400 attending. TBBC hosted the event in 2009 and 2010.

More good news for TBBC was the announcement the club would host the 2020 Australian Police Championship this being the 4th time; TBBC previously hosted in 2005, 2010 and 2015.

Both the Ladies State Carnival and Australian Police Championships are sponsored by St Johns Park Bowling Club (SJPBC) and we thank them for the opportunity to host these prestigious events.

TBBC is renowned for their professionalism when hosting Major Events this can only be attained with the support and cooperation of both the Ladies and Men's Bowls committees headed by Presidents Judy McLachlan and Duncan MacDiarmid.

Secretary Manager Terry Green alongside his excellent staff are a tower of strength and I thank them for their continuous support of our Major bowls events.

Onwards and upwards Girls and Boys in 2019.

#### **Rex Johnston OAM**

**Bowls Coordinator** 

## ST JOHNS PARK BOWLING CLUB

# Bowls Report



It is with pleasure I present my Annual Report for the 2017/2018 financial year. This year has been incredibly busy with a number of major events, including the World Champion of Champion singles, being held at the club, I believe the Bowls Office has continued to function efficiently and effectively throughout providing all members with an ongoing high standard of service.

#### **WORLD CHAMPION OF CHAMPION SINGLES 2017**

This event was incredibly successful, professionally run and well supported by our members and visitors.

All club staff were a credit to St Johns Park Bowling Club (SJPBC) with their professionalism throughout the week and many players and officials could not speak highly enough of all staff they had dealt with from reception and floor staff through to greens staff. It was pleasing to receive such great feedback from players about staff who did those little extra things to make their time here at the club even more memorable.

The level of help and support from all our volunteers throughout the week was nothing short of sensational and full credit to everyone involved. The pleasing aspect was the increase in volunteer contributions and availability of volunteers as the week went on. It was great to see that the event generated a high level of interest and more and more people wanted to be involved.

Another pleasing aspect was the report back from many players and officials that the hospitality, socialising and friendship shown by our volunteers was something they rarely experienced at previous events. Player feedback, both personally and on social media has been very pleasing with nothing but praise.

We now look forward with anticipation to hosting the 2018 event.

#### **COMPETITION BOWLS**

A review and revamp of club tournaments this year have seen an increase in numbers for all events which is incredibly pleasing. It was particularly gratifying to see a full field of 42 teams for the annual Brian Rinaldo event, it is a great look having 3 full greens for everyone involved.

We again successfully hosted a number of Zone 12 events including the Pennant finals and State Singles, these events proved profitable for the club with good patronage. We will continue to apply to host Zone, State and National events and look forward to hopefully acquiring further big events in the future.

Club competitions received good entry numbers from our members. All events ran to schedule and were completed in time for follow up events.

Great success for both the Saints Men and Ladies in their respective Zone/District Pennant competitions with the Men's Grade 1, 2, 3 & 7 and Ladies Grade 1, 2 & 4 winning flags and going on to compete at the State Finals, with the ladies performing incredibly well claiming State crowns in Grades 1 & 4 and runners up in the Grade 2's. The men weren't so successful with Grade 1 claiming State runner up and the other grades not qualifying for finals.

Once again the club provided a number of representative players for the District, Zone, State and Country. A full list of results, achievements and representatives is included on the following pages.

#### **SOCIAL BOWLS & SOCIAL COMMITTEE EVENTS**

Social Bowls, both Men's and Ladies, has been well supported again all year with excellent participation numbers across the board. The Club has continued to average over 1500 players on the greens each month, the majority of these are our Social Players.

This year we maintained the high level of quality activities provided for our members including themed days and nights, visits from other bowling clubs and trips away. Unfortunately, participation numbers for some of these events has been somewhat disappointing compared to previous years. We have also had trouble this year securing visits from regulars such as Wyong due to a very busy calendar. A proposed visit from Tuncurry Sporties was also cancelled for the same reason. I think this downturn is only due to such a full calendar this year due to Commonwealth Games and will return to normal next year.

This years' Annual Charity Day in aid of Little Wings was very successful again with a full field of teams on hand and over \$15K raised for charity.

Friday Night Social Bowls continues to be our avenue of gaining new members to the club. We have had a great conversion rate from Friday night social members to full bowling members maintaining membership stability.

#### **IN CLOSING**

I would like to take this opportunity to thank all members of the Bowls Office team for their ongoing support, assistance and dedication. Thank you also to the Board of Directors, Management, Staff and all our bowls members for your guidance and support throughout the year.

#### **Brett Murphy**

Bowls Administrator

#### **MEN'S WINNERS**

#### 2018 Club Championships

Major Singles Mathew Pietersen
Minor Singles Mark Roppola
Over 60 Singles Wayne Seckold

Major PairsBrett Murphy, Mick HarryMinor PairsCon Tonkin, Dom MediatiOver 60 PairsDennis Aitken, Arthur Talbot

Handicap Pairs TBA Mixed Pairs TBA

Major Triples Bill McAllister, Ed Klaassen,

Mark Berghofer

Major Fours Ross Koppman, John Mileto, Peter Foster, Mark Berghofer

#### 2018 Representatives

AUS Reps Ben Twist

NSW Reps Mathew Pietersen, Ben Twist,

Chris Herden

Zone Reps Ben Twist, Josh Berry, Nathan Wise,

Chris Herden, Luke Grainger

Under 25's: Mark Roppola, Ethan Mills, Josh Lord

Zone Senior Reps John Boniface, Chris Tindall, George Bakulic, Gerard Short,

Geoff Rymer

#### 2018 Major Achievements

Zone Pairs Winners Chris Herden, Nathan Wise

Zone Fours Winners Josh Berry, Mathew Pietersen,
Nathan Wise, Ben Twist

Zone Singles Runner Up Nathan Wise Australian Open Pairs Winner Chris Herden

10 Nations Ben Twist – Fours Gold, Triples Silver

#### WOMENS WINNERS

#### 2018 Club Championships

Major Singles Dawn Hayman
Minor Singles Rebekah Lord

Consistency Singles TBA

Major Pairs Joelene Bianchetto, Dawn Hayman

Minor Pairs TBA Handicap Pairs TBA Major Triples TBA

Major Fours Elaine Felkin, Jacqui Matthews, Jan Watson, Anne Johns

Over 60's Pairs Jackie Short, Jo Wai Wai

2018 Representatives

Australian Reps Kelsey Cottrell, Rebecca Van Asch NSW Reps Kelsey Cottrell, Beth Quinlan, Anne Johns, Dawn Hayman

NSW Under 25 Rep Brianna Smith

NSW Senior Reps Beth Quinlan, Denise Huender

NSW Vision Impaired Rep Sharon Dunk

#### 2018 Major Achievements

Fours Gold

Triples Gold

Commonwealth Games

District Singles Runner Up Dawn Hayman

District Pairs Champions Anne Johns, Kelsey Cottrell
District Fours Champions Jackie Short, Maryann Parcell,
Anne Johns, Dawn Hayman

District Senior
Pairs Runner Up
District Senior
Fours Runner Up
Commonwealth Games
Dorothy Cragg, Bev Bright
Anna Brescia, Jan Watson,
Denise Huender, Jo Wai Wai

Kelsey Cottrell, Rebecca Van Asch

Rebecca Van Asch

Australian Open
Singles Winner Rebecca Van Asch
Golden Nugget Winner Kelsey Cottrell

10 Nations Kelsey Cottrell – Pairs Gold, Fours Bronze

# CLUB WALLACIA Bowls Administrator Report



It is with pleasure I present my annual report for the 2017/2018 financial year. I have been working in the bowls office here at Wallacia for nearly 12 months now, and I must say I have enjoyed many aspects of my role there.

In recent years, structured Social bowls

struggled to get off the ground, however due to a lot of hard work and dedication from Bruce Chamberlin and his fellow workers, Tuesday Social has proved popular. This has been running for several months and feedback has been very positive.

This year saw a more structured calendar compared to previous years. Although it hasn't been perfect, I consider the calendar to be a step in the right direction. It is extremely difficult to provide a calendar that doesn't change over a 12-month period, however the members have reacted fairly to the few alterations.

I have managed to put together a member's data base purely for the bowlers to benefit the bowls office and relevant committee. This is still somewhat a work in progress, and I will continue to adjust details accordingly.

Club championships have been well supported by the members. All events ran to schedule and were completed in time for follow up events.

Regrettably, we couldn't field a ladies pennant team this year, however the men managed to field a team in grades 1, 4 and 7. Grade 7 narrowly missed out on the Zone Finals in a tough, tight section. Grade 4 managed to make the zone final after a short season. Unfortunately, they went down to the tough Lawson side in the Zone Final. Grade 1 had a solid season. They can certainly hold their heads high after their 9 games in the metropolitan competition where they narrowly missed a berth at the State Finals.

In the past 12 months we have held 6 successful tournaments at Club Wallacia;

 The 28th Annual Chamberlin Day was held on 8th October 2017 with 14 teams attending. We were limited to one green at this time of year due to green renovations, so we were at capacity with a couple of reserve teams up our sleeves.

- 2. The Inaugural Chamberlin Charity Bowls Day was hosted on Friday 20th October, 2017. We were inundated with interest from varying sponsors/clubs to come and donate their time and money to the Cancer Council. Unfortunately there was little time on the green due to rain, however a lot of fun was had, and money made through some generous donations.
- 3. The Denco Day Triples was held on Australia Day, and once again, with only 1 green in play, we were at capacity with 14 teams.
- 4. The Hyline Open Pairs tournament again proved to be very popular with 28 teams filling the 2 greens for bowls on ANZAC Day.
- 5. The Dynamic Stainless Steel Triples was held on Sunday 15th July with 22 teams gracing the greens.
- 6. The Mixed Triples tournament was held on Saturday 4th of August with 20 teams competing. This was our first tournament run by the Ladies club during my tenure and I have received very positive feedback from many members from many members regarding this day.

We also have the Alan Burns Classic Fours coming up in October 2018 which I believe will generate a lot of interest within the zone and beyond.

I will continue to liaise with both the men's and ladies committees to ensure that events such as these continue into the following season and beyond. There are some minor changes we will look to implement, but in all in all, I am very happy with how many bowlers we got on the greens for our tournaments in the past 12 months. A big thank you must go to the sponsors for putting up the prize money in these tournaments, and enticing external members to come and utilise our clubs facilities.

Clubs like ours simply don't run without volunteers, and I personally must say a huge thank you to all the volunteers that have helped out over the last 12 months. Without the help of these dedicated people, some of these events wouldn't be possible.

In conclusion, I would just like to say it has been a pleasure working with not only the men's and ladies committees, but the members in general. I thank you all for your ongoing support. I have enjoyed the opportunity of working at Wallacia and look forward to many more good times ahead.

**Josh Berry** *Bowls Co-Ordinator* 

# st johns park bowling club Women's President's Report



It has certainly been a very busy and outstanding year for our ladies. I am grateful to have received outstanding support throughout the year and extend my sincere thanks to everyone involved with Ladies Bowls, especially our dedicated Office Bearers. I have been blessed with the opportunity of working with these ladies who are SIMPLY THE BEST.

Over the past 12 months, we have been well represented across many levels of Bowls tournament play. The highlight of the year was watching our very own Kelsey Cottrell and Rebecca Van Asch win Commonwealth Games Gold as members of the Fours in the Australian Open Jackaroos Squad. Rebecca followed up with another Commonwealth Games Gold in the Triples. Dawn Hayman is now part of the emerging Jackaroos Squad.

Outstanding performances for our Club and NSW in all State Championships is testament to the great talent of our St Johns Park Bowling Club representatives including Kelsey Cottrell, Anne Johns, Dawn Hayman and Beth Quinlan in the Open Side. We are fortunate to have Beth Quinlan along with Jo Worsley and Denise Huender as our over 60's representatives and Breanna Smith in the Under 25's.

Sharon Dunk played in the National Blind Bowls Championships and won Gold, Silver and Bronze in various events. Dafna Orbach and Joelen Bianchetto travelled to the Victorian Open to participate in and win the Pairs event. Well done ladies.

We have also seen our ladies shine in the District Events. Dawn Hayman fought a close game in the Singles, being edged out 24-25 to achieve a close runner-up position in a wonderful display of bowls. I wish Dawn

the very best of luck as she represents the Club in the Champion of Champion Singles. This year saw back to back wins in the Pairs for Anne Johns and Kelsey Cottrell with Sharyn Renshaw and Beth Quinlan as runners up in this all SJPBC event. In the Senior Pairs, Dorothy Cragg and Bev Bright were also runners up. The Fours Team consisting of Jackie Short, Maryann Parcell, Anne Johns and Dawn Hayman also celebrated back to back wins this year, along with being runners up at the 2017 State. Congratulations. Well done to our Seniors Fours, Anna Brescia, Jan Watson, Denise Huender and Joanne Wai Wai who were also runners up.

Our performance in the Pennants for 2018 was absolutely brilliant. Our Number Ones and Fours won the State Flag and our Twos took the Runners Up State Flag. A special mention must also go to our selectors who have done a great job in putting together the teams who have delivered across many levels. To all our ladies who participated in 2018 Pennants, well done and many thanks to you for your time and efforts.

Our ladies have once again done a great job raising over \$6,000 for Children's Hospital Westmead this financial year.

I would like to acknowledge Chairman Paul Norris, the Board of Directors and CEO David Marsh and his team for their ongoing support of the Women's Bowls Club. Special thanks for the appointment of the coach Mick Harry to assist the ladies to improve their confidence and bowling.

Thank you also to our Bowls Office Team Brett, Josh, Sharyn and Ben who have assisted us throughout the year.

My condolences to all who have lost loved ones and friends in the past year.

I wish everyone well and Good Bowling to you all.

Our prime purpose in this life is to help others. And if you can't help them, at least don't hurt them. Dalai Lama

#### Lynne Lottey

President

# Junior Bowls Academy Report



Saints Junior Academy players have continued to represent St Johns Park Bowling Club (SJPBC) in a manner that is to be congratulated. Some have excelled in their performances throughout the past year, gaining zone and state selection opportunities. New junior members at Club Wallacia (CW), have begun their competitive journey, taking part in tournaments a zone events. Our vision has remained to provide young players with a clear pathway to take them into the future and offer them structured training to help them achieve their sporting goals.

Five of our 2017 juniors turned 18 through this year: Zac Corr-Johnson, Josh Lord, Davor Nikolic, Brianna Smith and Jessica Smith. I would like to congratulate all of them on their outstanding achievements as Juniors and wish them all the very best in their Under 25 and Open Grade endeavors.

School programs continued this year with public school students at CW and the Inter School Bowls Challenge at SJPBC. The School Challenge which targets local primary school age students has been keenly received by the schools who took part in 2017, with eight teams registered for the 2018 event.

Congratulations to all our Junior Academy members and CW Juniors, for their great results this year, their commitment to training and for their positive attitudes and behaviour. Thanks also to the parents and families who support our juniors to participate in training and events.

#### **MAJOR JUNIOR ACHIEVEMENTS**

Nine SJPBC players and one player from CW earned selection for the 2017/2018 NSW State Under 18 Squads.

Zac Corr-Johnson and Brianna Smith represented NSW at the 2017 National Junior Championships; Brianna achieving Gold in the Girls Fours and Zac achieving Gold in the Boys Triples. As NSW Junior coach and selector, I have the opportunity to observe our talented juniors in various events and assist with their growth as athletes. It is a wonderful achievement for our young players to reach such heights in the sport at such a young age.

Zac Corr-Johnson became the first junior to win all three NSW Junior Championship titles. He combined with Josh Lord to win the NSW Junior Pairs title and Corey Hedges in for the NSW Junior Fours. Zac won the Bowls NSW and SJP Junior Bowler of the Year. Brianna Smith was also nominated for the NSW Girls Bowler of the Year.

#### **SELECTION ACHIEVEMENTS**

State Representatives - Zac Corr-Johnson, Brianna Smith, Jessica Smith. Rebekah Lord (NSW development)

Zone Representatives: Zone 12 - Thai Boulizos, Brendan Ford, Daniel Ford, Zac Corr-Johnson, Corey Hedges, Tameaka Hedges, Jasmine Hedges, Josh Lord, Rebekah Lord, Davor Nikolic, Brianna Smith, Jasmine Smith, Jessica Smith. Zone 5 – Katie Astley, Tom Holburn, Bradley Rowley. (Wallacia)

- 2017 NSW versus QLD Junior Test Series Zac Corr-Johnson, Brianna Smith, Jessica Smith.
- 2017 Under 18 National Championships: NSW side Zac Corr Johnson, Brianna Smith. NSW Development Side – Rebekah Lord.
- 2017 Open Ladies City versus Country: Under 25 side Rebekah Lord, Jessica Smith.
- 2017 NSW State 7-a-side: Zone 12 side Zac Corr-Johnson, Corey Hedges, Josh Lord, Brianna Smith, Jessica Smith. NSW Composite side - Daniel Ford, Rebekah Lord.
- 2017 City versus Country selected players Zac Corr-Johnson, Corey Hedges, Tameaka Hedges, Rebekah Lord, Brianna Smith, Jasmine Smith, Jessica Smith. Tom Holburn (Wallacia)
- Selected for the 2018 NSW Under 18 Gold Tier Squad

   Rebekah Lord, Jessica Smith, Tom Holburn (Wallacia).

   Selected for the 2017 NSW Under 18 Silver Tier Squad 
   Corey Hedges, Tameaka Hedges, Jasmine Smith
- 2018 Brett Duprez State Series: NSW Side Rebekah Lord, Tom Holburn (Wallacia). Zone 12 side – Corey Hedges, Daniel Ford, Brendan Ford.
- 2018 NSW versus QLD Junior Test Series Rebekah Lord, Tom Holburn (Wallacia)

#### MAJOR ACHIEVEMENTS – (In order of date)

- NSW State Junior Singles 2017 Champion Zac Corr-Johnson.
- NSW State Junior Pairs 2017 Champions Josh Lord, Zac Corr-Johnson.
- NSW State Junior Fours 2017 Champions Corey Hedges, Zac Corr-Johnson.
- 2017 National Under 18 Championships: Girls Fours Gold – Brianna Smith. Boys Triples Gold – Zac Corr-Johnson

- NSW State 7-a-side 2017 Winners: Zone 12 Zac Corr-Johnson, Corey Hedges, Josh Lord, Brianna Smith, Jessica Smith.
- 2017 SJP Junior Bowler of the Year & Bowls NSW Junior Bowler of the Year Zac Corr-Johnson
- NSWWBA Junior Bowler of the Year finalist Brianna Smith.
- 2018 Junior Under 16 South Pacific Singles runner up
   Rebekah Lord.
- 2018 Zone 12 Junior Fours Winners Brendan Ford, Daniel Ford.
- 2018 Zone 5 Junior Singles & Pairs winner Tom Holburn (Wallacia)
- 2018 Brett Duprez State Series Winners: Zone 12 Corey Hedges, Brendan Ford, Daniel Ford.

#### ST JOHNS PARK JUNIOR CLUB CHAMPIONSHIPS

The 2018 Junior Club Singles Championships was won by Corey Hedges who defeated Rebekah Lord in a first-class final.

The 2018 Junior Club Singles and Pairs Championships were contested from March through to May. The Juniors Pairs was a random pairs event, drawn from two pools of juniors, leads and skips. Jasmine Smith and Jessica Smith claimed the closely fought final over Jasmine Hedges and Rebekah Lord.

#### **SPONSORSHIP**

Thank you to the SJPBC Board for their continued support of Juniors at SJPBC and CW. Also to the sponsors - Goulburn Valley, Onsite Security, Eddie's Meats, Sunblest Cleaning Services and Taylor Bowls.

#### Sharyn Renshaw

Junior Development Officer

# Meet our Board of Directors



#### PAUL **NORRIS**

#### Chairman

Club member since

Director since November 2008

Retired Bowls Manager; Past Company Divisional Manager (Grace Bros.);

Past NSW Field Sales Manager (Goodman Fielders);

Past Director of St Marys Bowling Club

#### Committees:

Club Wallacia; Audit & Compliance; Project Control Group (Chair); Retention & Recruitment: Executive Remuneration (Chair); Strategic Planning Steering (Chair); ClubGRANTS

Courses: OHS; RSA; RCG; ClubsNSW CDI Taking Charge: The Need to Lead and Mandatory Director Training & Building Strong Boards for the Future; World Business Forum; WH&S Preventing Bullying in the Workplace; National Police Check; ClubsNSW WMR Quarterly Meetings; ClubsNSW Conferences & AGM; Australasian Gaming Expo; ClubsNSW Gaming, the Law & the Bottom Line Seminar, Customer Service Part A (Virtual Seminar), Part B (Face to Face Seminar), Gaming Pre-commitment Seminar and Food & Beverage Seminar; Australasian Hospitality & Gaming Expo

#### Achievements:

Past Director of St Marys Bowling Club; Past Bowls Manager of SJPBC 1995-2007



#### **GEOFFREY** LEWSAM

#### **Deputy Chairman**

Club member since 1999 transferred to Bowling Member 2001

Director since November 2010

Retired Club Manager; Foundation Secretary Nepean CMAA; 40 years experience in hospitality industry

#### Committees:

Membership & Discipline (Chair); Bowls; Project Control Group; Executive Remuneration; Constitution & By-Laws; Social Bowls

Courses: OHS; RSA; RCG; Diploma in Club Management; ClubsNSW Conferences, AGM & Masterclass 2015 & 2016; ClubsNSW WMR Quarterly Meetings; ClubsNSW CDI Mandatory Training Courses; Bowls Australia Introductory Coaching Course; Australasian Gaming Expo; WH&S Preventing Bullying in the Workplace; World Business Forum; Cert I in Construction (Work Safely in Construction)

#### Employed in club industry 1963-2010; Member Club Directors Association 40 years; Returned from Active Serviceman RAN 1957-1963; Vice President

Achievements:

Institute; Club Managers Canley Heights RSL Sub-Branch; Chairman Fowler ANZAC Centenary for Local Schools (SJPBC Rep)



#### **GEORGE HUMPHRIES**

#### Treasurer

Club member since 2000

Director since November 2008

Retired Local Government Employee; Justice of the Peace

Committees: Audit & Compliance (Chair); Bowls; Retention & Recruitment; Constitution & By-Laws; Executive Remuneration; Strategic Planning Steering

Courses: OHS; RSA; RCG; ClubsNSW CDI Taking Charge: The Need to Lead and Legal & Financial Risk Management; ClubsNSW Director Foundation & Management Collaboration and Finance for Club Boards; ClubsNSW CDI Mandatory Training Course; ClubsNSW Conferences & AGM; Australasian Gaming Expo; WH&S Preventing Bullying in the Workplace 2014; Australasian Hospitality & Gaming

Achievements: Current Vice President ClubsNSW WMR; Current Zone 12 Vice President, Member of Selectors & Match Committee; Past Selector of Blacktown Workers; Past Selector of St Marys Bowling Club; Justice of the Peace



#### **DEBORAH SCHNEBLI**

#### Director

Club member since 2010

Director since November 2014

National Business Manager Committees: Audit

& Compliance; Membership & Discipline; ClubGRANTS; Constitution & By-Laws

Courses: RSA; RCG; ClubsNSW WMR Quarterly Meetings; WH&S Preventing Bullying in the Workplace; ClubsNSW Director Foundation & Management Collaboration and Finance for Club Boards

#### Achievements:

Employed in grocery industry 20+ years holding Senior Sales Management positions; Managed product portfolios in excess of . \$50M Turnover / PA; Team Leader with passion & commitment; Winner of 2 Prestigious Industry Awards; Volunteer in Father Chris Riley "Youth of the Streets" Mentoring Program



#### PETER **FOSTER**

#### Director

Club member since 1998

Director since September 2004 School Teacher

Committees: Bowls (Chair); Audit & Compliance; Retention & Recruitment (Chair)

Courses: OHS; RSA; RCG; ClubsNSW WMR Quarterly Meetings; ClubsNSW Conferences & AGM; WH&S Preventing Bullying in the Workplace

Achievements: Past Chairman of Selectors & member of Bowls Council; Past Delegate at District & Zone levels; Chairman of Selectors; Zone 12 Delegate



#### TREVOR KABLE

#### Director

Club member since 1972

**Director since** November 2008

Retired Operations Manager 25 years; Past Managing Director TK Electrical Consulting Co; Life Member of SJPBC

#### Committees: ClubGRANTS (Chair):

ClubGRANTS (Chair); Retention & Recruitment; Project Control Group

Courses: OHS; RSA; RCG; ClubsNSW Conferences & AGM; WH&S Preventing Bullying in the Workplace

Achievements: SJPBC Life Member; Club Member of 43 years; Served as President for 3 years, Senior Vice-President for 15 years & Director for 12 years; Chaired & sat on the following committees: Finance, Bowls & Social



#### KEVIN CASSERLY

#### Director

Club member since

**Director since** November 2014

Retired Web Designer; Boral Bricks Commercial Project Manager & NSW Customer Service Manager; 2 Wolves Web Services & Retired Partner www. mybowlsclubs; Former Director Bear Office & Home Cleaners; Justice of the Peace 50 Years

Committees: Club Strategic Planning; Bowls, Member & Discipline; Club Grants; New 3-year Bowls Strategic Planning

Courses: RSA; RCG; ClubsNSW WMR Quarterly Meetings; WH&S Preventing Bullying in the Workplace; ClubsNSW CDI Regional Seminars 2015 & 2016; ClubsNSW Director Foundation & Management Collaboration and Finance for Club Boards; Clubs NSW Conference Master Class Series & Seminars 2015 & 2016; Australasian Hospitality & Gaming Expo 2015 & 2016; World Business Forum 2016; South Africa Gaming & Hospitality Study Tour 2016; G2E Gaming Expo Las Vegas Tour 2017

Achievements: Bowls:
12 Delegate for SJPBC;
Zone 12 Selector &
Match Committee &
Recruitment Officer;
Bowls Australia Club
Coach; Bowls Australia
Selection Module; Past
SJPBC Bowls Selector;
Vounteer in Admin for
2009 Sydney World Master
Games; Co-founder
wife Cheryl Bradbury
Ambarvale Soccer Club
1983; Justice of the Peace
Campbelltown Court
House 2 years



#### MICHAEL COUSENS

#### Director

Club member since

**Director since** November 2008

Retired Traffic Controller; Past Operations Manager (Borge Crane Hire & Rigging Services);

Past Director of Ingleburn Bowling Club

#### Committees:

Membership & Discipline; Constitution & By-Laws; Executive Remuneration; Strategic Planning Steering

Courses: OHS; RSA; RCG; ClubsNSW WMR Quarterly Meetings; WH&S Preventing Bullying in the Workplace

**Achievements:** Past Director of Ingleburn Bowling Club



#### Director

Club member since 2001

**Director since** March 2012

Retired Account Manager (Wackenhut Corporation); Past Managing Director (Spot-on Manufacturing); Past Production Manager (Viscount Caravans)

Committees: Audit & Compliance; Retention & Recruitment; Project Control Group

Courses: RSA; RCG; ClubsNSW Conferences & AGM; ClubsNSW WMR Quarterly Meetings; ClubsNSW CDI Mandatory Director Training & Building Strong Boards for the Future and Inputs & Outputs for Effective Strategic Planning; WH&S Preventing Bullying in the Workplace; World Business Forum

**Achievements:** Club Member of 17 years

# Director's Report

# For the year ended 30 June 2018

The directors present their report together with the financial statements of St Johns Park Bowling Club Ltd (the Club) for the financial year ended 30 June 2018 and the auditor's report thereon.

#### **Directors**

The directors of the Club at any time during or since the end of the financial year are:

Name, qualifications	Experience, special responsibilities and other directorships	Appointed	Sub-Committee membership
Paul Norris Chairman	Retired Bowls Manager; Ex-Company Divisional Manager (Grace Bros); Ex-NSW Field Sales Manager (Goodman Fielders); Ex-Director of St Marys Bowling Club	29 Nov 2008	Audit & Compliance; Retention & Recruitment; Board Committee PCG; Executive Remuneration; Strategic Planning Steering; Club Wallacia Advisory Committee
Geoffrey Lewsam Deputy Chairman	Retired Club Manager; Foundation Secretary - Nepean CMAA; 40 years' experience in hospitality industry	6 Nov 2010	Bowls; Membership & Discipline; Board Committee PCG; Constitution & By-Laws; Executive Remuneration
George Humphries Treasurer	Retired Local Government Employee; Justice of the Peace	29 Nov 2008	Audit & Compliance; Bowls; Retention & Recruitment; Constitution & By-Laws; Executive Remuneration; Strategic Planning Steering
Michael Cousens	Retired Traffic Controller; Ex-Operations Manager of Borger Crane Hire & Rigging Services; Ex-Director of Ingleburn Bowling Club	29 Nov 2008	Membership & Discipline; Constitution & By-Laws; Executive Remuneration; Strategicw Planning Steering
Peter Foster	School Teacher	12 Sept 2004	Audit & Compliance; Bowls; Retention & Recruitment
Trevor Kable	Retired Operations Manager 25 years; Ex-Managing Director TK Electrical Consulting Company; Life Member of SJPBC	29 Nov 2008	ClubGrants; Retention & Recruitment; Board Committee PCG
William Lottey	Retired Account Manager (Wackenhut Corporation); Ex-Managing Director (Spot-on Manufacturing); Ex-Production Manager (Viscount Caravans)	27 Mar 2012	Audit & Compliance; Retention & Recruitment; Board Committee PCG
Deborah Schnebli	National Business Manager	1 Nov 2014	Audit & Compliance; Membership & Discipline; ClubGrants; Constitution & By-Laws
Kevin Casserly	Retired Web Designer; Boral Bricks Commercial Projects Manager & NSW Customer Service Manager; Retired Partner 2 Wolves Web Services & Bowls Web Business www.mybowlsclubs; Past Director Bear Office & Home Cleaners; Justice of the Peace	1 Nov 2014	Bowls; Membership & Discipline; ClubGrants; Strategic Planning Steering; Social Bowls (Treasurer); Bowls Strategic Planning Committee

# Director's Report continued...

#### For the year ended 30 June 2018

#### 2 Directors' meetings

The number of directors' meetings, special meetings and Sub-Committee meetings and number of meetings attended by each of the directors of the Club during the financial year are:

Director	Directors'	Meetings	Sub-Committee Meetings	
	A	В	Α	В
Paul Norris	12	12	36	40
Geoffrey Lewsam	11	12	23	37
George Humphries	12	12	15	31
Michael Cousens	11	12	4	15
Peter Foster	11	12	27	31
Trevor Kable	12	12	12	18
William Lottey	12	12	20	36
Deborah Schnebli	12	12	22	24
Kevin Casserly	11	12	23	27

A - Number of meetings attended

#### 3 Objectives and strategy

The Club's short and long term objectives are:

To be innovative in providing their members with diverse offerings in a safe and modern environment. To achieve these objectives, the Club has adopted the following strategies:

- Increase Club Membership through community engagement, amalgamation and improved customer service;
- Continually reinvest profits generated back into the facilities of the Club to provide an attractive facility for members and guests to utilise;
- Management strives to diversify the income streams of the Club to protect it from adverse economic conditions;
- The Club strives to attract and retain quality staff who are committed to the Club, its members and guests; and
- The Club encourages the game of Bowls, and supports Social Bowls, professional Bowls and Junior Bowls.

#### 4 Principal activities

The principal activities of the Club during the course of the financial year were the operation of a bowling club in accordance with its objectives and for the benefit of its members and quests.

There were no other significant changes in the nature of the activities of the Club during the year.

The activities carried out by the Club during the year assisted in achieving the Club's objectives by ensuring that the Club's income streams remained consistent.

**B** – Number of meetings held during the time the director held office during the year

# Director's Report continued...

#### For the year ended 30 June 2018

#### 5 Operating and financial review

The profit after tax of the Club for the year ended 30 June 2018 was \$3,794,500 (2017: \$4,414,107). The profit included an increase in fair value of investment property of \$Nil (2017: \$264,128) and a gain on sale of \$114,193 (2017: \$110,020).

The current year results are largely as a result of the continued renovation at St John's Park reflecting positively on patronage.

A review of the operations of the Club during the financial year and the results of those operations show the following:

	2018	2017
In AUD		
Operating profit before depreciation, gain on disposal of property, plant and equipment, increase in fair value of investment property and net finance income	9,780,685	9,745,125
Depreciation	(6,228,241)	(5,795,071)
Gain on disposal of property, plant and equipment	114,193	110,020
Increase in fair value of investment property	-	264,128
Net finance income	127,863	89,905
Profit for the year	3,794,500	4,414,107

Performance is assessed regularly against relevant internal and industry benchmarks enabling assessment as to whether strategic initiatives have been effective in achieving the Club's short and long term objectives. To further ensure the Club's objectives are being met the following performance measures are in place:

- 1 Key Performance Indicators are monitored in areas such as beverage, gaming and human resource costs;
- 2 Industry comparisons are also reviewed on a regular basis;
- 3 Overall business EBITDA is reviewed on a regular basis; and
- 4 Club objectives are also reviewed to measure as to whether they are being met within reasonable timeframes.

#### 6 Membership

The Club is a not-for-profit company limited by guarantee and without share capital. In accordance with the constitution of the Club, every member of the Club undertakes to contribute an amount limited to \$5 per member (2017: \$5) in the event of the winding up of the Club during the time he or she is a member or within one year thereafter.

The number of members as at 30 June 2018 was 44,254 (2017: 36,301). The total amount that members of the Club are liable to contribute if the Club is wound up is \$221,270 (2017: \$181,505).

# Director's Report continued...

#### For the year ended 30 June 2018

#### 7 Events subsequent to reporting date

There has not arisen, in the interval between the end of the financial year and the date of this report, any item, transaction or event of a material and unusual nature likely, in the opinion of the Directors of the Club, to affect significantly the operations of the entity, the results of those operations, or the state of affairs of the Club in future financial years.

#### 8 Lead auditor's independence declaration

The Lead auditor's independence declaration is set out below and forms part of the directors' report for the financial year ended 30 June 2018.

This report is made in accordance with a resolution of the directors:

**Paul Norris** 

Chairman

Dated at Sydney this 28 August 2018

**George Humphries** 

Director

# Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To: the directors of St Johns Park Bowling Club Ltd

I declare that, to the best of my knowledge and belief, in relation to the audit for the financial year ended 30 June 2018, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

**KPMG** 

**Cameron Roan** 

Partner

Sydney 28 August 2018

# Statement of profit and loss and other comprehensive income

# For the year ended 30 June 2018

In AUD	lote	2018	2017
Revenue	4	49,609,341	48,100,535
Other income	5	114,193	374,148
Change in inventories of finished goods		(3,133)	(88,932)
Raw materials and consumables used		(4,268,981)	(3,848,892)
Personnel expenses	6	(12,354,542)	(11,729,566)
Advertising and promotion		(2,645,662)	(3,032,865)
Bowling expense		(849,876)	(724,968)
Cleaning expense		(1,069,545)	(1,028,008)
Consulting and professional fees		(69,451)	(144,788)
Donations		(1,205,893)	(1,128,861)
Insurance expense		(177,331)	(198,036)
Property expenses		(1,291,252)	(1,111,242)
Entertainment expenses		(964,887)	(785,963)
Repairs and maintenance		(1,316,014)	(1,309,659)
Poker machine compliance costs		(9,447,936)	(9,070,409)
Security expenses		(859,383)	(817,961)
Other expenses		(3,304,770)	(3,335,261)
Profit before depreciation and net finance income		9,894,878	10,119,272
Depreciation expense		(6,228,241)	(5,795,070)
Results from operating activities		3,666,637	4,324,202
Finance income		127,863	90,279
Finance costs		-	(374)
Net finance income	7	127,863	89,905
Profit before income tax		3,794,500	4,414,107
Income tax expense	3(m)	-	-
Profit for the year		3,794,500	4,414,107
Other comprehensive income Items that will not be reclassified to profit or loss			
Revaluation of property, plant and equipment		1,017,601	<u>-</u>
Total comprehensive income for the year		4,812,101	4,414,107

# Statement of financial position

# For the year ended 30 June 2018

In AUD	Note	2018	2017
Assets			
Cash and cash equivalents	8	6,863,054	8,308,749
Other receivables	9	245,184	259,402
Inventories	10	263,992	260,859
Prepayments		423,476	478,209
Total current assets		7,795,706	9,307,219
Investment property	11	10,027,729	5,425,000
Property, plant and equipment	12	82,625,350	81,401,835
Intangible assets	14	1,758,571	1,678,571
Total non-current assets		94,411,650	88,505,406
Total assets		102,207,356	97,812,625
Liabilities			
Trade and other payables	15	2,934,540	3,481,594
Employee benefits	17	1,091,550	1,022,126
Other current liabilities	18	256,399	226,166
Total current liabilities		4,282,489	4,729,886
Employee benefits	17	341,400	311,373
Total non-current liabilities		341,400	311,373
Total liabilities		4,623,889	5,041,259
Net assets		97,583,467	92,771,366
Members' funds			
General funds		93,882,636	90,088,136
Amalgamation reserve		2,683,230	2,683,230
Asset revaluation reserve		1,017,601	-
Total members' funds		97,583,467	92,771,366

# Statement of changes in members' funds

# For the year ended 30 June 2018

In AUD	Note	Amalgamation reserve	Asset revaluation reserve	Members' funds	Total
Balance at 1 July 2016		-	-	85,674,029	85,674,029
Total comprehensive income for the year					
Profit for the year		-	-	4,414,107	4,414,107
Other comprehensive income		-	-	-	-
Total comprehensive income for the year	•	-	-	4,414,107	4,414,107
Transactions recorded directly in members' funds  Amalgamation with Wallacia Bowling					
& Recreation Club Ltd		2,683,230	-	-	2,683,230
Balance at 30 June 2017		2,683,230	-	90,088,136	92,771,366
Balance at 1 July 2017		2,683,230	-	90,088,136	92,771,366
Total comprehensive income for the year					
Profit for the year		-	-	3,794,500	3,794,500
Other comprehensive income		-	1,017,601	-	1,017,601
Total comprehensive income for the year		-	1,017,601	3,794,500	4,812,101
Transactions recorded directly in members' funds  Amalgamation with Wallacia Bowling					
& Recreation Club Ltd				-	-
Balance at 30 June 2018		2,683,230	1,017,601	93,882,636	97,583,467

# Statement of cash flows

# For the year ended 30 June 2018

In AUD	Note	2018	2017
Cash flows from operating activities			
Cash receipts from customers		54,584,492	52,943,320
Cash paid to suppliers and employees		(45,155,358)	(44,200,651)
		9,429,134	8,742,669
Interest received		127,863	90,279
Interest paid		-	(374)
Net cash from operating activities		9,556,997	8,832,574
Cash flows from investing activities			
Proceeds from sale of property, plant and equipment		292,445	689,819
Acquisition of property, plant and equipment		(11,212,408)	(9,087,960)
Acquisition of investment property		(2,729)	(42,466)
Acquisition of intangible assets		(80,000)	(420,000)
Net cash acquired on amalgamation		-	84,875
Net cash used in investing activities		(11,002,692)	(8,775,732)
Cash flows from financing activities			
Net cash used in financing activities		-	
Net (decrease)/increase in cash and cash equivalents		(1,445,695)	56,842
Cash and cash equivalents at beginning of year		8,308,749	8,251,907
Cash and cash equivalents at end of year	8	6,863,054	8,308,749

# Notes to the financial statements

### For the year ended 30 June 2018

#### Reporting entity

St Johns Park Bowling Club Ltd (the Club) is a not-for-profit company limited by guarantee and domiciled in Australia. The address of the Company's registered office is 93 Edensor Road, St Johns Park NSW 2176. The financial statements are as at and for the year ended 30 June 2018.

The Club is primarily involved in the operation of a Bowling Club in accordance with its objectives and for the benefit of its members and guests.

#### 2 **Basis of preparation**

#### Statement of compliance

In the opinion of the directors, the Club is not publicly accountable. The financial statements are Tier 2 general purpose financial statements which have been prepared in accordance with Australian Accounting Standards - Reduced Disclosure Requirements adopted by the Australian Accounting Standards Board and the Corporations Act 2001 and the Registered Clubs Amendment Act 2006. These financial statements comply with Australian Accounting Standards - Reduced Disclosure Requirements.

The financial statements were authorised for issue by the Board of Directors on 28 August 2018.

#### (b) Basis of measurement

The financial statements have been prepared on the historical cost basis except for investment properties which are measured at fair value.

#### (c) Going concern

The financial statements have been prepared on a going concern basis, which contemplates the continuity of normal business activities and realisation of assets and settlement of liabilities in the ordinary course of business.

#### (d) Functional and presentation currency

These financial statements are presented in Australian dollars, which is the Club's functional currency.

#### (e) Use of estimates and judgements

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

There are no judgements made by management in the application of Australian Accounting Standards that have a significant effect on the financial report or estimates with a significant risk of material adjustment in the next year.

Information about critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements are included in the following notes:

- note 11 assessment of fair value of investment property
- note 14 measurement of the recoverable amounts of intangible assets

#### Significant accounting policies 3

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

Certain comparative amounts have been reclassified to conform with the current year's presentation.

#### (a) Financial instruments

#### Non-derivative financial assets

The Club initially recognises loans, receivables and deposits on the date that they are originated. All other financial assets are recognised initially on the date at which the Club becomes a party to the contractual provisions of the instrument.

The Club de-recognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset

#### For the year ended 30 June 2018

in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Club is recognised as a separate asset or liability.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Club has a legal right to offset the amounts and intends either to settle on a net basis or to realise the assets and settle the liability simultaneously. The Club has the following non-derivative financial assets: loans and receivables and cash and cash equivalents.

#### Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses. Loans and receivables comprise cash and cash equivalents and other receivables.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits with original maturities of three months or less.

#### (ii) Non-derivative financial liabilities

Financial liabilities are recognised initially on the date, which is the date that the Club becomes a party to the contractual provisions of the instrument.

The Club de-recognises a financial liability when its contractual obligations are discharged or cancelled or expired.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Club has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

The Club classified non-derivative financial liabilities into the other financial liabilities category. Such financial liabilities are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest method.

Other financial liabilities comprise trade and other payables.

#### (b) Property, plant and equipment

#### (i) Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the assets to a working condition for their intended use, the costs of dismantling and removing the items and restoring the site on which they are located, and capitalised borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

The gain or loss on disposal of an item of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of the property, plant and equipment, and is recognised net in profit or loss.

#### (ii) Subsequent costs

The cost of replacing a component of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the component will flow to the Club, and its cost can be measured reliably. The carrying amount of the replaced part is derecognised. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

## For the year ended 30 June 2018

#### (iii) Depreciation

Depreciation is based on the cost of an asset less its residual value. Significant components of individual assets are assessed and if a component has a useful life that is different from the remainder of that asset, that component is depreciated separately.

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each component of an item of property, plant and equipment. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the Club will obtain ownership by the end of the lease term. Land is not depreciated.

The depreciation rates used for the current and comparative years are as follows:

bowling greens
buildings
plant and equipment
motor vehicles
2.5%
10% - 50%
20% - 33%

Depreciation methods, depreciation rates and residual values are reviewed at each reporting date and adjusted if appropriate.

#### (iv) Reclassification to investment property

When the use of a property changes from owner-occupied to investment property, the property is remeasured to fair value and reclassified accordingly. Any gain arising on this remeasurement is recognised in profit or loss to the extent that it reverses a previous impairment loss on the specific property, with any remaining gain recognised in OCI and presented in the revaluation reserve. Any loss is recognised in profit or loss.

#### (c) Intangible assets

#### (i) Poker machine entitlements

Poker machine entitlements that are acquired by the Club, which have indefinite useful lives, are measured at cost less accumulated impairment losses.

#### ii) Goodwill

Goodwill arising on amalgamation is measured at cost less accumulated impairment losses.

#### (iii) Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is recognised in profit or loss as incurred.

#### (iv) Impairment

Poker machine entitlements have indefinite useful lives as they have no expiry date. Accordingly, such intangible assets are not amortised but are systematically tested for impairment at each reporting date (see note 3(g)).

#### (d) Investment property

Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes. Investment property is measured at cost on initial recognition and subsequently at fair value with any change therein recognised in profit or loss.

Cost includes expenditure that is directly attributable to the acquisition of the investment property.

An external, independent valuation company, having appropriate recognised professional qualifications and recent experience in the location and category of property being valued, values the Club's investment property portfolio every three years. Changes in fair values are presented in the statement of profit or loss.

For the interim periods, the Directors consider the fair value to ensure it materially reflects the respective assets carrying value.

### For the year ended 30 June 2018

#### (e) Leased assets

Leases in terms of which the Club assumes substantially all the risks and rewards of ownership are classified as finance leases. Upon initial recognition the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset.

Other leases are operating leases and are not recognised in the Club's statement of financial position.

#### (f) Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on the first-in first-out principle, and includes expenditure incurred in acquiring the inventories and other costs incurred in bringing them to their existing location and condition.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

#### (g) Impairment

#### (i) Non-derivative financial assets

A financial asset is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets are impaired can include default or delinquency by a debtor, restructuring of an amount due to the Club on terms that the Club would not consider otherwise, indications that a debtor or issuer will enter bankruptcy, or economic conditions that correlate with defaults.

The Club considers evidence of impairment for receivables at both a specific asset and collective level. All individually significant receivables are assessed for specific impairment. All individually significant receivables found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Loans and receivables that are not individually significant are collectively assessed for impairment by grouping together loans and receivables with similar risk characteristics.

In assessing collective impairment the Club uses historical trends of the probability of default, timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against loans and receivables. Interest on the impaired asset continues to be recognised. When a subsequent event (e.g. repayment by a debtor) causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

#### (ii) Non-financial assets

The carrying amounts of the Club's non-financial assets, other than investment property and inventories, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For intangible assets that have indefinite useful lives, the recoverable amount is estimated each year at the same time. An impairment loss is recognised if the carrying amount of an asset or its related Cash-Generating Unit (CGU) exceeds its estimated recoverable amount.

## For the year ended 30 June 2018

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. Depreciated replacement cost is used to determine value in use. Depreciated replacement cost is the current replacement cost of the item less, where applicable, accumulated depreciation to date, calculated on the basis of such cost. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs.

Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of CGUs are allocated to reduce the carrying amounts of the other assets in the CGU (group of CGUs) on a pro rata basis.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### (h) Non-current assets held for sale

Non-current assets, that are expected to be recovered primarily through sale rather than through continuing use, are classified as held for sale. Immediately before classification as held for sale, the assets are remeasured in accordance with the Club's accounting policies. Thereafter generally the assets are measured at the lower of their carrying amount and fair value less cost to sell.

Impairment losses on initial classification as held for sale and subsequent gains or losses on remeasurement are recognised in profit or loss. Gains are not recognised in excess of any cumulative impairment loss.

Property, plant and equipment once classified as held for sale are not depreciated.

#### (i) Employee benefits

#### (i) Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are recognised as an employee benefit expense in profit or loss in the periods during which services are rendered by employees. Prepaid contribution are recognised as an asset to the extent that a cash refund or a reduction in future payments is available. Contributions to a defined contribution plan that are due more than 12 months after the end of the period in which the employees render the service are discounted to their present value.

#### (ii) Other long-term employee benefits

The Club's net obligation in respect of longterm employee benefits other than defined benefits plans is the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value, and the fair value of any related assets is deducted. The discount rate is the yield at the reporting date on government bonds that have maturity dates approximating the terms of the Club's obligations and that are denominated in the same currency in which the benefits are expected to be paid. The calculation is performed using the projected unit credit method. Any actual gains or losses are recognised in profit or loss in the period in which they arise.

#### (iii) Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Club has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

### For the year ended 30 June 2018

#### (i) Revenue

#### (i) Goods sold and services rendered

Revenue from the sale of goods comprises revenue earned from the provision of food, beverage, accommodation revenue and other goods. It is measured at the fair value of the consideration received or receivable and is recognised in the profit or loss when the significant risks and rewards of ownership have been transferred to the buyer. Revenue from services rendered comprises revenue from gaming facilities together with other services to members and patrons of the Club. It is measured at the fair value of the consideration received or receivable and is recognised in profit or loss as the services are provided. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due, the costs incurred or to be incurred cannot be measured reliably, there is risk of return of goods or there is continuing management involvement with the goods.

#### (ii) Commissions

When the Club acts in the capacity of an agent rather than as the principal in a transaction, the revenue recognised is the net amount of commission made by the Club.

#### (iii) Membership subscriptions

Membership subscriptions represents annual membership fees paid by the Club's members. The Club recognises membership subscriptions rateably over the term of the membership and any unearned portion is included in other current liabilities.

#### (iv) Rental income

Rental income from investment property is recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income, over the term of the lease.

#### (k) Lease payments

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives

received are recognised as an integral part of the total lease expense, over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Contingent lease payments are accounted for by revising the minimum lease payments over the remaining term of the lease when the lease adjustment is confirmed.

#### (I) Finance income and finance costs

Finance income on funds invested is recognised as it accrues in profit or loss, using the effective interest method. Finance costs on loans and borrowings is recognised in profit or loss using the effective interest method.

#### (m) Income tax

The Australian Tax Office (ATO) has previously advised that the Club is exempt from income tax as a sporting club in accordance with Section 50-45 of the Income Tax Assessment Act 1997. Accordingly, no provision for income tax is required.

#### (n) Goods and services tax

Revenue, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the statement of financial position.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

## For the year ended 30 June 2018

#### (o) Business Combinations

The Club accounts for business combinations using the acquisition method when control is transferred to the Club. The consideration transferred in the acquisition is generally measured at fair value, as are the identifiable net assets acquired. Any goodwill that arises is tested annually for impairment. Any gain on a bargain purchase is recognised in profit or loss immediately. Transaction costs are expensed as incurred, except if related to the issue of debt or equity securities.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in profit or loss. Any contingent consideration payable is measured at fair value at the acquisition date. If the contingent consideration is classified as equity, then it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes in the fair value of the contingent consideration are recognised in profit or loss.

#### (p) Amalgamation reserve

An amalgamation reserve in members' funds is utilised for amalgamations with other registered clubs. The amount presented is equal to the accumulated fair values of the net assets of the clubs acquired. The individual assets and liabilities acquired are presented in the statement of financial position.

## (q) New standards and interpretations not yet adopted

A number of new standards and amendments to standards are effective for annual periods beginning after 1 January 2016, and have not been applied in preparing these financial statements. The Club does not plan to adopt these standards early.

(i) AASB 9 Financial Instruments (2014)

AASB 9, approved in December 2014, replaces the existing guidance in AASB 139 Financial Instruments: Recognition and Measurement. AASB 9 includes revised guidance on the classification and measurement of financial instruments, including a new expected credit loss model for calculating

impairment on financial assets, and the new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from AASB 139. AASB 9 is effective for annual reporting periods beginning on or after 1 January 2018. The Club is assessing the potential impact on its financial statements resulting from the application of AASB 9. The Club has considered the impact on it's financial instruments and financial assets and does not expect a material impact.

#### (ii) AASB 15 Revenue from Contracts with Customers

AASB 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaces existing revenue recognition guidance, including AASB 118
Revenue, AASB 111 Construction Contracts and IFRIC 13 Customer Loyalty Programmes. AASB 15 is effective for annual reporting periods beginning on or after 1 January 2018. Given the nature of the Club's material revenue streams are predominantly cash-based, and recognised at the point of sale, with limited residual performance obligations, the Club does not anticipate a material impact on it's financial statements.

#### (iii) AASB 16 Leases

AASB 16 introduces a single, on-balance lease sheet accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are optional exemptions for short-term leases and leases of low value items. Lessor accounting remains similar to the current standard - i.e. lessors continue to classify leases as finance or operating leases. AASB 16 is effective for annual reporting period beginning on or after 1 January 2019. The Club has limited arrangements which meet the definition of an operating lease and would require recognition under the new AASB 16 Leases standard. The Club will continue to monitor the arrangements in place and any new arrangements entered into to ensure they are accounted for in accordance with the new accounting standard from the effective date.

## For the year ended 30 June 2018

#### 4 Revenue

In AUD	2018	2017
Sale of goods	9,793,954	9,053,759
Commissions	456,571	461,360
Poker machine revenue	37,238,769	36,673,340
Accommodation revenue	537,459	402,592
Membership subscriptions	178,591	185,054
Investment property rentals	205,210	201,229
Other revenue	1,198,787	1,123,201
	49,609,341	48,100,535

## 5 Other income In AUD

Increase in fair value of investment property

Net gain on disposal of property, plant and equipment

2018	2017		
-	264,128		
114,193	110,020		
114,193	374,148		

Increase in fair value of investment property is recognised as other income and represents an unrealised gain. Note 11 contains more detail on the investment property valuation.

#### 6 Personnel expenses

In AUD	2018	2017
Wages and salaries	9,888,699	9,395,132
Contribution to defined contribution plans	902,540	868,831
Other associated employee expenses	1,563,303	1,465,603
	12,354,542	11,729,566

#### 7 Finance income and finance costs

In AUD	2018	2017
Interest income	127,863	90,279
Interest expense	-	(374)
Net finance costs	127,863	89,905

## For the year ended 30 June 2018

Sasir and Casir Equivalents		
In AUD	2018	2017
Cash on hand	1,496,020	1,454,520

Cash on hand Cash at bank

Ca

Cash and cash equivalents

ash at bank	5,367,034	6,854,229
ash and cash equivalents	6,863,054	8,308,749

#### Other receivables

In AUD

Other receivables	

2018	2017
245,184	259,402
245,184	259,402

#### 10 **Inventories** In AUD

Stock on hand - bar - at cost Stock on hand - catering - at cost

2018	2017
170,174	172,622
93,818	88,237
263,992	260,859

#### 11 **Investment property**

In AUD	2018	2017
Balance at 1 July	5,425,000	5,118,406
Additions	2,729	42,466
Transfer from property, plant and equipment	4,600,000	-
Fair value increase	-	264,128
Balance at 30 June	10,027,729	5,425,000

The fair value model is applied to all investment properties. The latest independent valuation of the Club's investment properties was carried out as at 26 May 2017 by Nicholas Brady Valuations (Registered Valuer No. AM 3609). The market value for these properties at the time of valuation was at \$10,025,000 (including assets transferred from property, plant and equipment) and an increase in fair value of \$Nil (2017: \$264,128) has been recognised as profit and included in other income.

The Directors have performed an internal valuation as at 30 June 2018 and confirm that these valuations are still relevant and as such the carrying amount of investment properties as at 30 June 2018 are not materially different from their fair values at 26 May 2017.

During the year, land from Gregory Hills was transferred from property, plant and equipment to investment property. Refer to Note 12.

## For the year ended 30 June 2018

#### 12 Property, plant and equipment

In AUD	Freehold land and buildings	Bowling greens	Capital works in progress	Plant and equipment	Motor vehicles	Total
Cost						
Balance at 1 July 2017	71,909,223	996,511	990,742	29,744,401	348,862	103,989,739
Additions	636,070	-	8,706,905	1,837,658	31,775	11,212,408
Disposals	-	-	-	(1,368,244)	(20,101)	(1,388,345)
Transfers	214,574	-	(2,162,532)	1,947,958	-	-
Transfers to investment property	(4,600,000)	-	-	-	-	(4,600,000)
Revaluation of land reclassified to investment property	1,017,601					1,017,601
Balance at 30 June 2018	69,177,468	996,511	7,535,115	32,161,773	360,536	110,231,403
	71,909,223	996,511	990,742	29,744,401	348,862	103,989,739
	(2,731,755)	(0)	6,544,373	2,417,372	11,674	6,241,664
Depreciation and impairment losses						
Balance at 1 July 2017	7,598,526	202,001	-	14,665,440	121,938	22,587,904
Depreciation for the year	2,001,353	25,892	-	4,131,226	69,770	6,228,242
Disposals	_	-	-	(1,197,697)	(12,396)	(1,210,093)
Balance at 30 June 2018	9,599,879	227,893	-	17,598,969	179,312	27,606,053
Carrying amounts						
At 30 June 2017	64,310,697	794,510	990,742	15,078,961	226,924	81,401,835
At 30 June 2018	59,577,589	768,618	7,535,115	14,562,804	181,224	82,625,350

#### Valuation of freehold land and buildings

The latest independent valuations of the Club's freehold land and buildings were carried out as at 26 May 2017 by Nicholas Brady Valuations (Registered Valuer No. AM 3609) on the basis of depreciated replacement cost for building improvements and direct comparison for land. Tuncurry Beach Motel which has previously been disclosed in a separate asset category is now grouped with freehold land and buildings and is included in the aforementioned valuation.

The latest valuation of \$61,030,000 excludes amounts capitalised in work in progress of \$7,535,115. These amounts are expected to be reflected in an equivalent increase in the recoverable amount of the Club's freehold land and buildings.

During 2018, land held at Gregory Hills was transferred to investment property (see Note 11), because it is no longer held by the Club to be owner-occupied and instead it is held for the purpose of capital appreciation. Immediately before the transfer, the Club remeasured the property to fair value and recognised a gain of \$1,017,601 in Other Comprehensive Income. The valuation techniques and significant unobservable inputs used in measuring the fair value of the building at the date of transfer were the same as those applied to investment property at the reporting date (see Note 11).

## For the year ended 30 June 2018

#### Core and non-core properties

Pursuant to Section 41J of the Registered Clubs Amendment Act 2006, the Club defines property as follows:

In AUD	2018	2017
Core property	60,346,207	65,105,208
Non-core property	10,027,729	5,425,000
	70,373,936	70,530,208

#### Core property:

Land and buildings situated at 93 Edensor Road, St Johns Park NSW; Land and buildings situated at 21 Parkes Street, Tuncurry NSW; Land and buildings situated at 1 Roma Avenue, Wallacia NSW; and Land and buildings situated at 57 Manning Street, Tuncurry NSW.

#### Non-core property:

26 Taubman Drive, Horningsea Park

13/69a Buranda Crescent, St Johns Park

14/69a Buranda Crescent, St Johns Park

40 Gumdale Avenue, St Johns Park

42 Gumdale Avenue, St Johns Park

25 McCredie Crescent, Horningsea Park

31 Mallacoota Close, Prestons

33 Taubman Drive, Horningsea Park

10 Hawke Street, Tuncurry

38 Wharf Street, Tuncurry

650 Camden Valley Way, Gledswood Hills

## For the year ended 30 June 2018

#### 14 Intangible assets

#### Poker machine entitlements at cost

In AUD	2018	2017
Balance at 30 June	1,678,571	838,571
Additions during the year	80,000	420,000
Additions from amalgamation	-	420,000
Balance at 1 July	1,758,571	1,678,571

The Club has a total of 498 poker machine entitlements (2017: 496). 12 of these entitlements were transferred to the Club as part of the amalagmation with Wallacia Bowling and Recreational Club and remain at that venue. These were acquired at an arm's length value transaction. A further 38 were previously acquired in a market transaction and 434 of the Club's poker machine entitlements were granted for no cost and recognised at \$Nil as there is no active market.

Poker machine entitlements are stated at cost less accumulated impairment losses. Poker machine entitlements have an indefinite useful life given they have no expiry date, and accordingly are not amortised but are to be assessed annually for impairment.

As at 30 June 2018, the Club estimated the value in use amount exceeds the carrying amount of poker machine entitlements. In assessing value in use, the estimated future cash flows were calculated for a period of five years, and a pre-tax discount rate of 8% and a growth rate of 5% were applied in the calculation.

#### 15 Trade and other payables

In AUD	2018	2017
Current		
Trade payables		
Trade payables	1,189,035	1,621,770
Deposits	52,772	47,653
Other payables and accrued expenses	1,692,733	1,812,171
	2,934,540	3,481,594

## For the year ended 30 June 2018

#### Loans and borrowings

#### The Club has access to the following lines of credit:

In AUD	2018	2017
Bank guarantee	50,000	50,000
	50,000	50,000
Facilities utilised at reporting date		
Bank guarantee	25,000	50,000
	25,000	50,000
Facilities not utilised at reporting date		
Bank guarantee	25,000	-
	25,000	-

#### Security

The carrying amounts of non-current assets pledged as security are:

First mortgage over:

In AUD	2018	2017
Freehold land and buildings	2,400,000	2,400,000
Bowling greens	623,535	645,138
Buildings	40,670,616	41,466,980
Plant and equipment	12,963,372	13,633,434
	56,657,523	58,145,552

The bank loans were secured over property at 93 Edensor Road, St Johns Park and plant and equipment therein and the benefit of any licences attached to the property including poker machine licences and rental income therefrom.

#### **Employee benefits 17**

The state of the s		
In AUD	2018	2017
Current		
Liability for long-service leave	330,175	302,391
Liability for annual leave	761,375	719,735
	1,091,550	1,022,126
Non-current		
Liability for long-service leave	341,400	311,373
	341,400	311,373

## For the year ended 30 June 2018

#### 18 Other current liabilities

In AUD	2018	2017
Membership fees paid in advance	256,399	226,166
	256,399	226,166

#### 19 Operating leases

#### Leases as lessee

Non-cancellable operating lease rentals are payable as follows:

In AUD	2018	2017
Plant and equipment		
Less than one year	-	-
Between one and five years	-	-
	-	-

Operating leases relate to rentals of poker machine game licences from Aristocrat. During the year ended 30 June 2018, \$Nil was recognised as an expense in profit and loss in respect of operating leases (2017: \$52,920).

#### 20 Members' funds

The Club is a company limited by guarantee and without share capital. In accordance with the constitution of the Club, every member of the Club undertakes to contribute an amount limited to \$5 per member in the event of the winding up of the Club during the time he or she is a member or within one year thereafter.

The number of members as at 30 June 2018 was 44,254 (2017: 36,301). The total amount that members of the Club are liable to contribute if the Club is wound up is \$221,270 (2017: \$181,505).

## For the year ended 30 June 2018

#### **Capital commitments**

In AUD	2018	2017
Property, plant and equipment		
Contracted but not provided for and payable:		
Within one year	2,824,721	-
One year or later and no later than five years	-	-
	2,824,721	-

The Club is committed to incur capital expenditure in relation to construction of the car park at St Johns Park Bowling Club in 2018.

#### 22 **Related parties**

#### Key management personnel compensation

The key management personnel compensation comprised:

In AUD	2018	2017
Short-term employee benefits	1,552,728	1,496,874
Other long-term benefits	126,229	115,096
Post-employment benefits	109,940	112,588
	1,788,897	1,724,558

#### Key management personnel transactions with the Club

The Club provides rental residential property to some Board members at a discounted rate compared to the market rate. The concessional rent received or receivable for the year ended 30 June 2018 was \$1,825 (2017: \$2,346). This concessional rate is also available to the other bowling members of the Club.

All other transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

Apart from the details disclosed in this note, no other key management personnel has transacted with the Club since the end of the previous financial year and there were no outstanding balances involving key management personnel's interests existing at year-end.

#### 23 **Subsequent events**

There have been no events subsequent to reporting date which would have a material effect on the Club's financial statements at 30 June 2018.

## Directors' declaration

In the opinion of the directors of St Johns Park Bowling Club Ltd (the Club):

- (a) the Club is not publicly accountable;
- (b) the financial statements and notes, set out on pages 32 to 46, are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the Club's financial position as at 30 June 2018 and of its performance for the financial year ended on that date; and
  - (ii) complying with Australian Accounting Standards Reduced Disclosures Requirements and the Corporations Regulations 2001;
- (c) there are reasonable grounds to believe that the Club will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors.

**Paul Norris** Chairman

Dated at Sydney this 28 August 2018.

# Independent audit report to the members of St Johns Park Bowling Club Ltd

#### Report on the financial report

We have audited the accompanying financial report of St Johns Park Bowling Club Ltd (the Club), which comprises the statement of financial position as at 30 June 2018, and statement of profit and loss and other comprehensive income, statement of changes in members' funds and statement of cash flows for the year ended on that date, notes 1 to 23 comprising a summary of significant accounting policies and other explanatory information and the directors' declaration.

#### Directors' responsibility for the financial report

The directors of the Club are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards - Reduced Disclosure Requirements and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Corporations Act 2001 and Australian Accounting Standards - Reduced Disclosure Requirements, a true and fair view which is consistent with our understanding of the Club's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001.

#### Auditor's opinion

In our opinion the financial report of the St Johns Park Bowling Club Ltd is in accordance with the Corporations Act 2001, including:

- (i) giving a true and fair view of the Club's financial position as at 30 June 2018 and of its performance for the year ended on that date; and
- (ii) complying with Australian Accounting Standards Reduced Disclosure Requirements and the Corporations Regulations 2001.

**KPMG** 

Cameron Roan

Partner

Sydney 29 August 2016

## Do Something Day 2018

## THE WORLD CAME TOGETHER AT ST JOHNS PARK BOWLING CLUB

Do Something Day is all about random acts of kindness. St Johns Park Bowling Club in partnership with Prairiewood High School and the Arts & Community Development Centre, rounded up local community members to pitch in and carry out a random act of kindness.

A group of over 20 volunteers, comprising of St Johns Park Bowling Club and ClubsNSW team members, and local people from the Community Kitchen, who have recently moved to Australia, met at St Johns Park Bowling Club to prepare care packages for refugees. Many of the volunteers preparing the care packages have fled their home countries themselves due to war and discrimination. These people not only understand the many challenges these refugees are facing; but recognise that Do Something Day at St Johns Park Bowling Club is the perfect opportunity to show their new neighbours they are not alone on their journey.

Of all city councils, Fairfield resettles the largest number of humanitarian migrants who arrive in Australia. The people of Fairfield City have welcomed these diverse cultures with open arms, many of whom are from Iraq and Syria, proudly offering not only a peaceful sanctuary, but opportunity. There are immense hardships faced by these families, who are often traumatised by their recent experiences, feeling isolated, lonely and often struggling financially.

The care packages were filled with long life food products and small handmade 'wish' boxes to encourage recipients to collect their happy memories of Australia. Jars of Vegemite were also included in the packages, along with translated instructions on how to make Vegemite on toast, along with some information on the heritage of Vegemite and why it is considered to be so Australian.

Volunteers and recipients enjoyed a Vegemite toast making competition, lunch and live music.





## TUNCURRY BEACH BOWLING CLUB & FRIENDS DELIVER A RANDOM ACT OF KINDNESS

Tuncurry Beach Bowling Club Manager, Terry Green, had no trouble rounding up local businesses and community groups to deliver a random act of kindness for Do Something Day.

This year, Terry and his team of workers delivered their good deed by rolling up their sleeves and carrying out much needed maintenance work at The Ronald McDonald Family Retreat, Forster. As usual, the local police were quick to volunteer, along with members of the Forster - Tuncurry Hawks RLFC, Tuncurry Beach Bowling Club staff and members. Tuncurry is a tight-knit community and it is no wonder there was an overwhelming amount of people involved in the working bee, which involved weeding and mulching the gardens, cleaning the driveway and outside of the cabins and repainting the fences.

Located on Wallis Lake Forster, the Ronald McDonald Family Retreat offers a free haven for families of children suffering serious illness. Families in this situation are often under enormous emotional and financial physical, pressure. The Family Retreat at Forster was the dream of local businessmen Adam Sherman and Ross Pesgrave. Cancer had touched both their lives and it was their goal to create a stunning retreat for families of children with serious illness. Today the retreat has four deluxe units, which provide a relaxing, peaceful environment, which is perfect for families to reconnect.

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